

# We create memorable golf vacations.

### **Mission Statement**

As a travel industry leader since 1975, Golfpac® Travel is a family-owned company with the specific task of arranging golf vacations to the world's most exciting golf destinations. We're technologically savvy and consistently deliver innovative internet tools to make planning a golf trip as easy as possible. Our well-trained team of dedicated professionals (and avid golfers!) provides the highest level of customer service by personally working with each group to plan a trip that matches their style, budget, and golf game. Our goal is to meet our client's passion for the game of golf with our own passion for providing well-planned golf vacations.

### **Brand Keywords** Taglines

Friendly, Open The Best in Golf Travel.

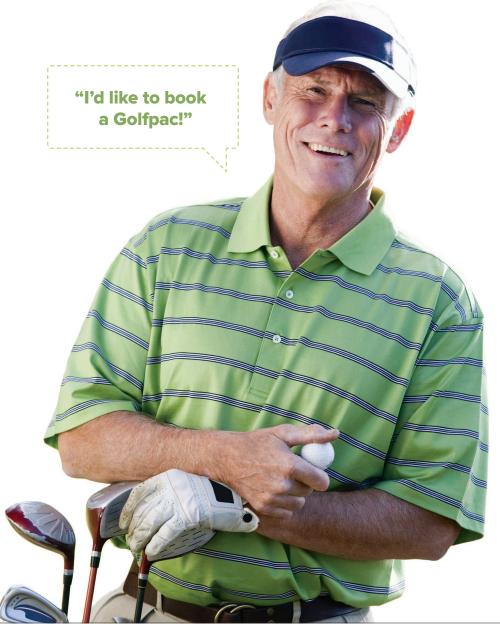
Knowledgeable Custom Golf Vacations for over 35 years.

Personal Everywhere you want to golf.
Trusted, Established Unmatched Service since 1975.

Passionate, Excited America's Largest Golf Travel Company.

### **Demographics of the Average Golfer**

Roughly 77.5% of golfers in the U.S. are male versus 22.5% who are female. The average age of golfers in the U.S. is 54. The median household income of golfers in the U.S. is over \$100,000 annually.



Primary Logo

Reservation Website Section Logo

Travel Perks Website Section Logo

## Golfpac Travel



Travel Perks<sup>+</sup>

Primary Logo with Golfer



Golfpac International Brand Logo



Primary Logo Vertically Stacked



GolfOrlando Company Logo



Stand Alone Golf Package Website Logo

Stand Alone Tee Times Website Logo





LOGO FAMILY: ONE COLOR SOLID							
Golfpac Travel	Golfpac Travel	One Color Solid White  MyTrip					
One Color Solid Black, No Golfer  Golfpac Travel	One Color Solid White, No Golfer  Golfpac Travel	One Color Solid White  Golfpac International					
One Color Solid Black, Vertical Stacked  Golfpac Travel	One Color Solid White, Vertical Stacked  Golfpac Travel	GolfOrlando,					
One Color Solid Black, Vertical Stacked, No Golfer  Golfpac Travel	One Color Solid White, Vertical Stacked, No Golfer  Golfpac  Travel	One Color Solid White  The Golfer's Desk					

Primary Logo for Combined Application



Primary Logo with Golfer for Golfpac Scotland



Primary Logo with Golfer for Golfpac Ireland



Primary Logo, Vertically Stacked



Primary Logo, Vertically Stacked



One Color Solid Black

One Color Solid White



Golfpac, Scotland & Ireland

One Color Solid Black

Golfpac Scotland

One Color Solid White

Golfpac Scotland

One Color Solid Black

Golfpac Ireland

One Color Solid White

Golfpac Ireland

One Color Solid Black with Tagline



One Color Solid White, Vertically Stacked



One Color Solid White, Vertically Stacked



### **An Example Headline**

The primary typeface for the Golfpac brand is Proxima Nova. Below is a sample of usage.

Body copy for most applications is set in Proxima Nova Light. The copy here is set at 12pt on 18pt leading. Lines of text can be aligned to the left, right, center, or in some cases, justified. For better readability, avoid lines that are too long, or too short in length. Proxima Nova is the primary typeface and should be used most often. Use any weight or italics as needed for the design.

Proxima Nova Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789 @\$%&(+?)"'"

Proxima Nova Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789 @\$%&(+?)"'"

Proxima Nova Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789 @\$%&(+?)""

**Proxima Nova Condensed** can also be used as a companion typeface when space is at a premium. This is 12pt on 14pt leading.

- A bullet point example
- A bullet point example
- A bullet point example

Use Proxima Nova Condensed in ads, and in printed documents such as the brochure—anywhere space is at a premium. Proxima Nova Condensed is best used for disclaimer copy, bullet points, prices, and subheads. Avoid using the condensed typeface for display or headlines. Avoid using the Thin weight, as it can be hard to read.

Proxima Nova Condensed Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789 @\$%&(+?)"'"

Proxima Nova Condensed Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789 @\$%&(+?)""

Proxima Nova Condensed Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789 @\$%&(+?)"""



### Receive 10% off when you stay four nights at Innisbrook Resort!

For a limited time, not only will you stay at the most beautiful resort in Tampa, but you'll get a free round when you book early.

800.800.8000 golfpactravel.com

**Golfpac** Travel





### Receive 10% off when you stay four nights at Innisbrook Resort!

For a limited time, not only will you stay at the most beautiful resort in Tampa, but you'll get a free round when you book early.











#### **GOLFPAC LOGO DO'S & DON'TS**

#### Do's

To ensure the integrity of the brand, please do not alter the logo, other than the following:

- Scale the logo smaller or larger.
- Export as a JPEG, GIF, or TIFF.
- Add drop shadows, or effects as needed.

Do make sure to use the 1c\_Solid\_rev version of the logo on dark backgrounds. This logo has been specifically designed for this purpose.

#### Do Not's

The examples to the right are provided as a guide to avoid unsightly logo placements. There are enough variations of the logo designed to be used in every situation, be it print, web, faxes, horizontally, vertically, that the logo does not need to not be altered.

Do not use the logo in a sentence. Spell out Golfpac Travel, or Golfpac as normal copy.



Don't put the 3 or 4 color version on a dark background.



Don't put the 3 or 4 color version on a dark photograph.



Don't stretch the logo.



Don't alter the color of the logo.



Don't put the logo too close to the edge.



Don't put the reversed logo on a light background.



Don't place text too close to the golfer's feet.



Don't move the golfer.

The primary colors used for Golfpac branding are the following shades of green:

C 79 M 36 Y 100 K 27 C 65 M 20 Y 100 K 3

Green is used for the branding of Golfpac generally. Also, green is used to represent the tropical regions.

Blue is used to brand Golfpac International. Also, blue is used to represent the coastal regions.

Orange is used as a call to action color, for prices, and to represent the Orlando region.

Brown is a neutral, supporting color. Brown is also used to represent the desert regions.

Red is used sparingly as a call to action color, and also for deep discount prices and hot deals. Red is also used to represent mountain regions.



The RGB color palette is used for all Web applications such as websites, banner ads, and graphics.

Digital advertising still sometimes uses a CMYK palette. Check with the advertiser's specifications.

The Golfpac family of websites uses neutral background colors to emphasize the colorful course and hotel photography, and to limit the need for multiple CSS stylesheets—saving valuable bandwidth.

#336600	100%	#99B27F	50%	#D6E0CC	20%	#EAEFE5	10%
#669933	100%	#B2CC99	50%	#E0EBD6	20%	#EFF5EA	10%
#99CC66	100%	#CCE5B2	50%	#EBF5E0	20%	#F5FAEF	10%
#CCFF99	100%	#E5FFCC	50%	#F5FFEB	20%	#FAFFF5	10%
#003366	100%	#7F99B2	50%	#CCD6E0	20%	#E5EAEF	10%
#003300	100%	#71 3362	3078	#CCD0E0	2076	#LJLALI	1078
#006699	100%	#7FB2CC	50%	#CCE0EB	20%	#E5EFF5	10%
#3399CC	100%	#99CCE5	50%	#D6EBF5	20%	#EAF5FA	10%
#66CCFF	100%	#B2E5FF	50%	#D6EBF5	20%	#EFFAFF	10%
#333300	100%	#99997F	50%	#D6D6CC	20%	#EAEAE5	10%
#666633	100%	#B2B299	50%	#E0E0D6	20%	#EFEFEA	10%
#999966	100%	#CCCCB2	50%	#EBEBEO	20%	#F5F5EF	10%
#CCCC99	100%	#E5E5CC	50%	#F5F5EB	20%	#FAFAF5	10%
#663300	100%	#B2997F	50%	#E0D6CC	20%	#EFEAE5	10%
#996600	100%	#CCB27F	50%	#EBEOCC	20%	#F5EFE5	10%
#CC9933	100%	#E5CC99	50%	#F5EBD6	20%	#FAF5EA	10%
#FFCC66	100%	#FFE5B2	50%	#FFF5E0	20%	#FFFAEF	10%
#993300	100%	#CC9976	50%	#EBD6CC	20%	#F5EAE5	10%

The Neutral RGB color palette for Web is a collection of tints based on the web safe color #333300. These colors are used as background colors, secondary buttons, divs, inputs, etc.			
	R 71 G 71 B 25 100%	R 71 G 71 B 25 #474719	R 92 G 92 B 51 #5C5C33
	R 112 G 112 B 76 70%	R 133 G 133 B 102 #858566 60%	R 153 G 153 B 127 #99997F 50%
	R 173 G 173 B 153 #ADAD99 40%	R 193 G 193 B 178 #C1C1B2 30%	R 214 G 214 B 204 20%
	R 225 G 225 B 217 #E1E1D9	R 226 G 226 B 219 14%	R 230 G 230 B 224 #E6E6E0
	R 234 G 234 B 229 #EAEAE5	R 239 G 239 B 235 #EFEFEB 8%	R 243 G 243 B 240 #F3F3F0 6%
Submit Submit Submit	R 247 G 71 B 25 #F7F7F5 4%	R 251 G 251 B 250 #FBFBFA 2%	R 253 G 253 B 252 1%